

The businesses listed in this directory are allied members of the Minnesota Resort & Campground Association. We encourage you to use their products and services because these vendors have demonstrated a significant commitment to Minnesota's hospitality industry. You can also find all these companies and their products and services on our website at www.hospitalitymn.org.

How to Use This Directory

For your convenience, the information included in the 2010 MRCA Buyers' Guide has been organized as follows:

By Company Name

Businesses are listed alphabetically. These listings include:

- Name of Business
- Address
- City, State and Zip Code
- Phone Number(s) and Fax Number, E-mail and Website Addresses
- Contact Person(s)
- Company Description

By Product or Service

Businesses are listed under the products or services they provide. This section refers you back to the page of the company's alphabetical listing.

Please let these companies know you saw them in the 2010 MRCA Buyers' Guide!

AAA Minnesota/Iowa

600 Travelers Trl. W
Burnsville, MN 55337
(952) 707-4985
FAX (952) 707-4762
WEBSITE www.aaa.com
Serving people with membership, insurance, travel & financial services.

American Fish & Seafood, Inc.

5501 Opportunity Ct.
Minnetonka, MN 55343
(952) 935-3474
FAX (952) 935-7861
E-MAIL lbraufman@americanfish.net
WEBSITE www.americanfish.net
CONTACT Mark Paone,
Larry Braufman
Premier, upscale, wholesale distributor for more than 78 years. One of the largest selections & variety in stock of fresh & frozen seafood products in the Midwest. USDC inspected, HACCP trained & qualified.



Appert's Foodservice

900 Hwy. 10 S
Saint Cloud, MN 56304
(320) 251-3200
FAX (320) 259-0747
E-MAIL info@apperts.com
WEBSITE www.apperts.com
CONTACT Tim Devins
Appert's Foodservice is a family-owned, broadline foodservice distributor & manufacturer, servicing the foodservice industry throughout Minnesota.

BMI

10 Music Square E
Nashville, TN 37203
(615) 401-2877; (615) 401-2873
(800) 925-8451
FAX (615) 401-5789
E-MAIL cmurphy@bmi.com
WEBSITE www.bmi.com/camp
CONTACT Cleve Murphy, Jessica Frost
Non-profit organization serving as liaison between songwriters & businesses by providing copyright clearance & royalty distribution services for approximately 6.5 million affiliated musical works.

Clarke Mosquito Control

20061 Edison Cir. E
Clearwater, MN 55320
(320) 558-9005
FAX (320) 558-2223
E-MAIL johnkreyer@clarkemosquito.com
WEBSITE www.clarkemosquito.com
CONTACT John P. Kreyer, Sr.
Complete line of products & services for mosquito control, providing the right solutions. No area too big or too small.

Coca-Cola

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Eagan, MN 55121
(651) 687-9300
FAX (651) 681-4163
WEBSITE www.cocacola.com
Non-alcoholic beverage leader. Products include: Minute Maid juices, Powerade isotonic, Dasani water, Hi-C juice boxes, Bacardi premium mixers & many more.

Commercial Recreation Specialists

415 Investment Ct.
Verona, WI 53593
(608) 848-8781
FAX (608) 848-8782
E-MAIL info@crs4rec.com
WEBSITE www.crs4rec.com
CONTACT Ron Romens,
Kathleen McCormick
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Don Stevens, Inc.

980 Discovery Rd.
Eagan, MN 55121
(651) 452-0872
FAX (651) 452-4189
E-MAIL dboyer@donstevens.com
WEBSITE www.donstevens.com
CONTACT Dale Boyer, Kari Munson
Full-service distributor serving the Midwest with Amana PTAC (ask about our new digital units) & room air conditioners. Appliances & room air conditioners from Frigidaire. Manitowoc ice machines. Danby compact refrigerators & microwaves.

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Wellsburg, NY 14894
(570) 596-2000
FAX (570) 596-3296
E-MAIL jchalk@durabilt.com
WEBSITE www.durabilt.com
CONTACT Jeff Chalk, Larry Olmutz
National manufacturer of high-quality sunrooms, three-season room enclosures, screen rooms, awnings, portable RV screen rooms & fold-down awnings.

Dynamc Homes

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Detroit Lakes, MN 56502
(218) 846-3147
FAX (218) 844-5720
E-MAIL phils@dynamichomes.com
WEBSITE www.dynamichomes.com
CONTACT Phil Swanson
Modular building components for motels, resorts & cabins.



ECOLAB

370 Wabasha St. N
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WEBSITE www.ecolab.com
CONTACT Mike Goede, Barb Kane
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E-MAIL info@evergreenusa.com
WEBSITE www.evergreenusa.com
CONTACT Melissa Bourgoin
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EZ Dock of the Midwest

PO Box 112
Red Wing, MN 55066
(651) 388-8997; (800) 550-3625
FAX (651) 388-9891

E-MAIL moes@redwing.net

WEBSITE www.ez-dock.com

CONTACT Dick Moe

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Food Services of America

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Fargo, ND 58102

(701) 281-4465

FAX (701) 282-3546

E-MAIL fargo@fsafood.com

WEBSITE www.dakota.fsafood.com

CONTACT Brooke Zarling, Dan Fitch
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FAX (866) 701-1125

E-MAIL peg_hill@ajg.com

WEBSITE www.gallagherbenefits.com/minneapolis

Insurance broker for employee benefits, compensation, HR consulting, P/C insurance, training & development, actuarial.

**Heartland Payment Systems**

PO Box 16134
Saint Cloud, MN 55116
(888) 963-3600, Opt. 6

FAX (651) 797-2822

WEBSITE www.heartlandpayment.com

CONTACT Alan Bernard

Full-service payment systems provider, handling credit card & payroll processing services for merchants by building long-term relationships in local sales territories. Endorsed by the Minnesota Resort & Campground Association.

Hockenbergs Foodservice Equipment & Supply Company

701 Kasota Ave. SE
Minneapolis, MN 55414
(612) 331-1300

FAX (612) 362-8470

WEBSITE www.hockenbergs.com

Distributing restaurant equipment, supplies, smallwares, disposables & chemicals. Full-service design department & installation services.

Horizon Commercial Pool Supply

2125 Energy Park Dr.
Saint Paul, MN 55108
(651) 917-3075

FAX (651) 917-3087

WEBSITE www.horizonpool.com

CONTACT Chad Storley, Jason Gillet
Swimming pool chemicals, supplies, equipment, service & renovation.

Inn Room Supplies, Inc.

1426 Cliff Rd. E
Burnsville, MN 55337

(952) 808-0530

(800) 642-4741

FAX (952) 808-0535

E-MAIL info@innroomsupplies.com

WEBSITE www.innroomsupplies.com

CONTACT John DesLauriers, Mick DesLauriers

All guest room supplies & furnishings. Towels, sheets, bedspreads, bar soap, vacuums, cleaning products, light bulbs & more. Most items stocked in our Burnsville warehouse. Call for our latest catalog.

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agency.com

CONTACT Kim Brown

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750 Randolph Rd.
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(877) 846-1925

E-MAIL paul@lakeshirts.com

WEBSITE www.lakeshirts.com

LarsonAllen, LLP

14275 Golf Course Dr., Ste. 300
Baxter, MN 56425
(218) 828-0100

FAX (218) 828-9503

E-MAIL sjfischer@larsonallen.com

WEBSITE www.larsonallen.com

CONTACT Shawn Fischer

Full-service CPA & business consulting firm with expertise in lodging issues, employee benefits, retirement plans & tax preparation/planning.

Latino Communications Network

1516 Lake St. E, Ste. 200
Minneapolis, MN 55407
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WEBSITE www.lcnmedia.com

Leavitt Recreation & Hospitality Insurance, Inc.

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Sturgis, SD 57785
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FAX (513) 576-8670

E-MAIL palmeri@leisure-systems.com

WEBSITE www.leisuresystemsinc.com

CONTACT Kathy Palmeri,

Tony Palmeri

Franchisor of Jellystone Parks.

Midwest Captions

150 Birchridge Dr.
Brainerd, MN 56401
(800) 825-8112

FAX (218) 825-0270

E-MAIL bob@midwestcaptions.com

WEBSITE www.midwestcaptions.com

CONTACT Bob Sherman

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FAX (612) 866-4361

WEBSITE www.shop.mwrrorder.com

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(218) 722-5013

FAX (218) 722-2065

WEBSITE www.minnesotaforests.com

Minnesota Logos, Inc.

201 Travelers Trl. W, Ste. 230
Burnsville, MN 55337
(952) 895-8079
FAX (952) 895-8499
WEBSITE www.minnesota.interstate-logos.com
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Minnesota National Agency

235 Main St.
Sauk Centre, MN 56378
(320) 352-5211
FAX (320) 352-6837
E-MAIL rich.bullard@mn-bank.com
WEBSITE www.mn-bank.com
CONTACT Jim Mitzel, Rich Bullard
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Minnesota Resort & Campground Association

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(651) 778-2400
FAX (651) 778-2424
E-MAIL info@hospitalitymn.com
WEBSITE www.hospitalitymn.org
MRCA is a member-driven association promoting the unified voice for resorts and campgrounds by providing lobbying, marketing, education and member communications to ensure positive business growth for our industry.

Minnesota Resorts.com

427 11th Ave. NW
New Brighton, MN 55112
(651) 633-9920
FAX (651) 633-9920
WEBSITE www.minnesotareorts.com
Resort advertising & website design.

Minnesota State Fair

1265 Snelling Ave. N
Saint Paul, MN 55108
(651) 288-4400
FAX (651) 642-2440
WEBSITE www.mnstatefair.org
Group camping facility.

Minnesota United Snowmobilers Association

7040 Lakeland Ave. N, Ste. 212
Brooklyn Park, MN 55428
(763) 577-0185
FAX (763) 577-0186
E-MAIL nancy@mnsnowmobiler.org
WEBSITE www.mnsnowmobiler.org
CONTACT Nancy Hanson
Representing approximately 22,000 snowmobiling families in Minnesota. We work with the Minnesota DNR & Explore Minnesota Tourism to promote snowmobiling & provide trails throughout the state.

Palm Trading Company

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WEBSITE www.realtysales.net
CONTACT Brian Solum
Listing & selling resorts & campgrounds in Minnesota since 1950.

Sexton Printing, Inc.

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E-MAIL peggy@sextonprinting.com
WEBSITE www.sextonprinting.com
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E-MAIL brian@shermanins.com
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WEBSITE www.sohinc.com
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WEBSITE www.sterlingcrossgroup.com
Public relations services.

Sunburst Chemicals, Inc.

220 86th St. W
Bloomington, MN 55420
(952) 884-3144; (612) 220-0267
FAX (952) 884-1046
E-MAIL beskuri@sunburstchemicals.com
WEBSITE www.sunburstchemicals.com
CONTACT Bob Eskuri
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FAX (763) 785-7385
WEBSITE www.syscomn.com
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Thompson Enterprises

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E-MAIL dctilt@mchsi.com
CONTACT Dave Thompson, Linda Lu Thompson
Personalized caps, hats, mugs, can coolers, magnets, pins & other souvenir items with your name or logo to promote your business.

Trailer Life Directory

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WEBSITE www.tldirectory.com
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Yes/Melville Marketing

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FAX (651) 452-3804
E-MAIL justin@yesdistributing.com
WEBSITE www.yesdistributing.com
CONTACT Justin Thompson
Factory reps for Alto-Shaam, Amana, Anets, Beverage Air, CMA, Cornelius, Cuno/3M, Federal, Hatco, In-Sink-Erator, Jade Range, Master-Bilt, Moffat, Scotsman.

Yost & Baill, LLP

2050 US Bank Plaza South;
220 6th St. S
Minneapolis, MN 55402
(612) 338-6000
FAX (612) 344-1689
E-MAIL gyost@yostbaill.com
WEBSITE www.yostbaill.com
CONTACT Jerry Yost
Full-service law firm with extensive experience representing a wide variety of businesses & individuals in the hospitality industry. Free 30-minute phone consultation for members of the MRCA.

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